

Message Text

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ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 TRSE-00 CIAE-00 INR-07

NSAE-00 /031 R

DRAFTED BY XMB:CMCAMERON:DK

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XMB:JDBIERMAN

EUR/EE R.CHRISTENSE

(INFO)

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R 131739Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE

UNCLAS STATE 007912

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: EXIMBANK GUARANTEE FOR SALE OF AGRICULTURAL EQUIP-
MENT TO POLJOOPSKRBA IMPORT-EXPORT, ZAGREB

ON JANUARY 9, 1976, EXIMBANK SENT THE FOLLOWING TELEX TO
THE HONORABLE MOMCILO CEMOVIC, FEDERAL SECRETARY FOR FINANCE,
YUGOSLAVIA:

QUOTE ON AUGUST 29, 1976, EXIMBANK APPROVED THE FOLLOWING
TRANSACTIONS SUBJECT TO YOUR APPROVAL:

PURCHASER: POLJOOPSKRABA IMPORT-EXPORT

EXPORTER: DEERE & COMPANY, MOLINE, ILLINOIS

GUARANTORS: SEE BELOW

CONTRACT PRICE (AGGREGATE): DOLS 7,455,555

CASH PAYMENT: DOLS 745,555

FINANCED PORTION: DOLS 6,710,000

EXPORTER RETENTION: DOLS 6-1,000

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EXIMBANK PRINCIPAL LIABILITY: DOLS 6,039,000

TERMS: 10 SEMIANNUAL INSTALLMENTS BEGINNING 6 MONTHS FROM
DATE OF NOTES.

OF THE AGGREGATE FINANCED PORTION NOTED ABOVE, THE GUARANTEES
OF THE FOLLOWING YUGOSLAV BANKS ARE OFFERED TO THE EXTENT
INDICATED:

PRIVREDNA BANKA, SARAJEVO DOLS 1,116,000
PRIVREDNA BANKA, ZAGREB DOLS 3,673,800
STOPANSKA BANKA , SKOPJE DOLS 361,800
VOJVODJANSKA BANKA, NOVI SAD DOLS 337,500
UDRUZENA BANKA, ZAGREB DOLS 207,900
JAGOBANKA, BELGRADE DOLS 1,013,000

IN ADDITION, WE SHALL REQUIRE THE UNDERTAKING OF THE NATIONAL
BANK OF YUGOSLAVIA IN ACCORDANCE WITH THE OPERATING AGREEMENT
ON THE AGGREGATE EXIMBANK LIABILITY OF DOLS 6,039,000.

TO DATE, EXIMBANK'S TELEXES DATED JUNE 13, 1975 AND JUNE 30,
1975, REGARDING APPROVALS ON SALES TO POLJOOPSKRBA REMAIN
UNANSWERED. IF YOU AGREE THAT THE FOREGOING TRANSACTION ARE
DESIRABLE, PLEASE PROVIDE US WITH ASSURANCE FROM THE NATIONAL
BANK OF YUGOSLAVIA OF ITS READINESS TO GIVE THE AFOREMENTIONED
UNDERTAKING. IF WE ARE NOT ADVISED BY YOU TO THE CONTRARY
WITHIN 20 DAYS, EXIMBANK WILL ISSUE AN AUTHORIZATION TO THE
APPLICANT. UNQUOTE KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE007912
Document Source: CORE
Document Unique ID: 00
Drafter: CMCAMERON:DK
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760012-1089
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760161/aaaacclt.tel
Line Count: 87
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 19 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 JUL 2004 by castelsl>; APPROVED <10 NOV 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXIMBANK GUARANTEE FOR SALE OF AGRICULTURAL EQUIP- MENT TO POLJOOPSKRBA IMPORT-EXPORT, ZAGREB
TAGS: BPRO
To: BELGRADE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006